

## STATEMENT OF ACTIVITIES FOR THE YEAR ENDED JUNE 30, 2006

### STATEMENT OF ACTIVITIES

#### REVENUES AND GAINS

Grants and Contracts	2,229,000
Contributions	4,275,000
<b>Total Public Support</b>	<b>\$6,504,000</b>

Investment Income	178,000
Gain <Loss> On Investments	115,000
Patient Service Fees	18,789,000
Other Revenue	244,000

**Total Other Revenue \$19,326,000**

**Total Revenues and Gains \$25,830,000**

#### EXPENSES

##### Program Services:

Multipurpose Senior Services	2,044,000
Research Center	214,000
Adult Day Health Center	1,844,000
SeniorHealth	10,611,000
Older Adults Care Management	3,056,000
Other Programs	3,877,000

**Total Program Services \$21,646,000**

##### Management, General and Fundraising:

Management and General	1,783,000
Fundraising	572,000
Interest Expense	239,000
Investment Management and Custodial Fees	68,000

**Total Management, General and Fundraising \$2,662,000**

**Total Expenses \$24,308,000**

**Changes in Net Assets \$1,522,000**

**Net Assets at Beginning of Year \$6,504,000**

**Net Assets at End of Year \$8,026,000**

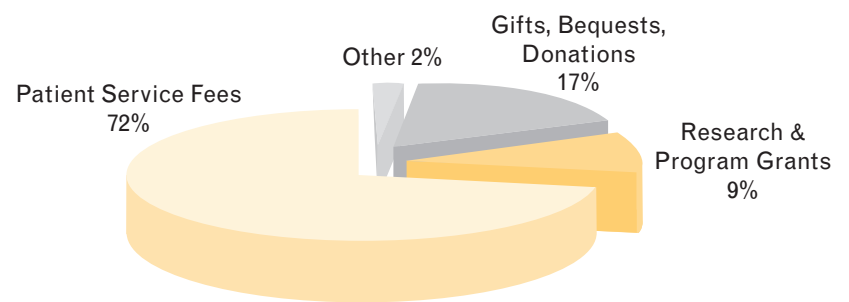
### FINANCIAL SUMMARY

The Institute on Aging (IOA) is a California non-profit corporation exempt from federal and state income taxes.

*Good & Fowler LLP of South San Francisco, California conducted an independent audit in accordance with generally accepted auditing standards for the year ended June 30, 2006.*

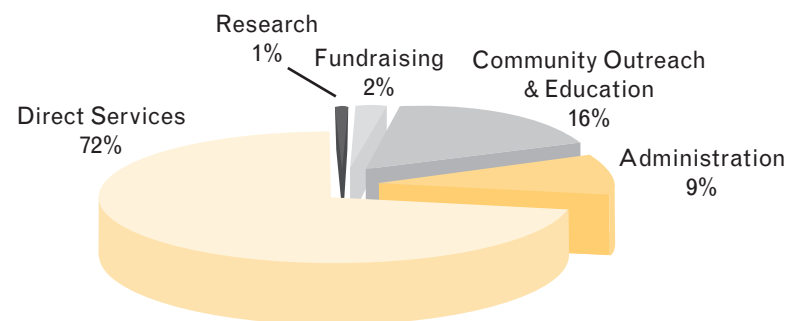
#### SOURCES OF PROGRAM REVENUE

Patient Service Fees	72%
Gifts, Bequests, Donations	17%
Research & Program Grants	9%
Other	2%



#### HOW WE SPENT OUR FUNDS

Direct Services	72%
Community Outreach & Education	16%
Administration	9%
Fundraising	2%
Research	1%



## HIGHLIGHTS OF THE 2005-06 FISCAL YEAR:

- The 24-hour, toll-free Friendship Line fielded **19,625** calls and made **19,550** outgoing calls for emotional support, medication reminders, and safety checks.
- The Ruth Ann Rosenberg Adult Day Health Center provided **19,923** days of service and received the Gilbert Guide's designation of Excellence for Providing Outstanding Long-Term Care.
- Community Care Management programs provided **94,915** hours of service for **6,779** seniors and disabled adults.
- The Palo Alto-based Older Adults Care Management program provided **134,500** hours of home care and care management to clients on the Peninsula.
- IOA staff provided trainings and educational workshops for **8,900** attendees, including older adults, clergy, and professionals from the fields of social work, law, psychology, and nursing.
- The Psychology Department provided **4,440** hours of counseling at IOA's offices and clients' homes.
- Plans for the new Senior Campus at 3575 Geary Boulevard earned **unanimous approval** from the San Francisco Planning Commission and the City's Board of Supervisors.
- The Center for Elders and Youth in the Arts was the recipient of a grant from the **National Endowment for the Arts** and opened **8 exhibitions** at senior sites, including Rhoda Goldman Plaza, On Lok, and Sunrise Senior Living.
- IOA received an **"Above and Beyond Award"** from San Francisco's Adult Protective Services for contributions to the field of elder abuse.

# Thank You to Our Donors

All of us at IOA — clients, volunteers, staff, and Board of Directors — extend our sincerest gratitude for your financial support. Each and every gift is appreciated. At this time, we would like to acknowledge all who made a gift of \$100 or more to IOA between July 1, 2005 and June 30, 2006. We apologize if your name has been inadvertently omitted or misspelled. Please contact Jeannette Harrison at (415) 750-4180, extension 141, with any corrections.

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